



**California State Polytechnic University, Pomona  
Degree Curriculum Sheet**

Plan (Major) **BUSINESS ADMINISTRATION**  
 Subplan/Option **Finance, Real Estate, and Law**

Catalog Year **2007-2008** Name \_\_\_\_\_  
 Minimum Units Required **180** Student ID \_\_\_\_\_

Evaluator \_\_\_\_\_  
 MCP Satisfied \_\_\_\_\_ Yes \_\_\_\_\_ No  
 GWT Satisfied \_\_\_\_\_ Yes \_\_\_\_\_ No

Required Core Courses		
Course		Units
Legal Environment of Business Transactions	FRL 201	4
Financial Accounting for Decision Making	ACC 207/207A	5
Managerial Accounting for Decision Making	ACC 208/208A	5
Managerial Finance I	FRL 300	3
Managerial Finance II	FRL 301	3
Principles Marketing Management	IBM 301	4
Principles of Management	MHR 301	4
Organizational Behavior	MHR 318	4
Operations Management	TOM 301	4
Managerial Statistics	TOM 302	4
Management Information Systems	CIS 310	4
Strategic Management	MHR 410	4
or Strategic Management	TOM 411	(4)
<b>Total Units</b>		<b>48</b>

Required Subplan/Option Courses		
Course		Units
Fundamentals of Real Estate	FRL 306	4
Financial Institutions and Markets	FRL 315	4
Investment Analysis	FRL 330	4
Corporate Finance Theory	FRL 367	4
Evaluation of Financial Policy	FRL 440	4
<b>Total Units</b>		<b>20</b>

Elective Subplan/Option Courses	
Course	Units
FRL students are required to select and sign their intended career track with the department before taking any career track courses. (See list on back.)	20
Finance Real Estate Business Law and Contract Management	
Student Signature _____	
Date _____	
<b>Total Units</b>	<b>20</b>

Required Support Courses		
Course		Units
Freshman English II (A3)	ENG 105	4
Introduction to Calculus for Business (B1)	MAT 125	4
Statistics with Applications (B1)	STA 120	4
Principles of Economics (D2)	EC 201	4
Principles of Economics (D2)	EC 202	4
Introduction to Microcomputing	CIS 101 <sup>1</sup>	4
<b>Total Units</b>		<b>20-24</b>

Unrestricted Electives	
Course	Units
Unrestricted Electives	0-16
Select a sufficient number of courses so that the total from "Required Support," "GE," and "Unrestricted Electives" is at least 92 units.	
<b>Total Units</b>	<b>0-16</b>

**Other Major (Plan) Requirements**

<sup>1</sup>Microcomputer proficiency (MCP) must be demonstrated by satisfying one of the following three alternatives: 1) CIS 101, 2) microcomputer proficiency skills tests in Word, Excel, and PowerPoint, or 3) an approved college course. There are no units associated with the Microcomputer Proficiency Skills Test.

FRL majors must complete and earn a grade of "C" (2.0) or better in each of the following courses before taking any FRL "Required Subplan/Option" courses: ACC 207, ACC 207A, ACC 208, ACC 208A, EC 201, EC 202, ENG 104, FRL 201, FRL 300, FRL 301, STA 120

General Education Requirements	
Area	Units
<b>Area A Communication &amp; Critical Thinking</b>	<b>12</b>
1 Written Communication	
2 Oral Communication	
3 Critical Thinking	
<b>Area B Mathematics &amp; Natural Sciences</b>	<b>16</b>
Select at least one lab course from sub-area 2 or 3.	
1 Math/Quantitative Reasoning	
2 Physical Science	
3 Biological Science	
4 Science & Technology Synthesis	
<b>Area C Humanities</b>	<b>16</b>
1 Fine and Performing Arts	
2 Philosophy and Civilization	
3 Literature and Foreign Language	
4 Humanities Synthesis	
<b>Area D Social Sciences</b>	<b>20</b>
1 U.S. History, Constitution, American Ideals	
2 History, Economics and Political Science	
3 Sociology, Anthropology, Ethnic & Gender Studies	
4 Social Science Synthesis	
<b>Area E Lifelong Understanding &amp; Self Development</b>	<b>4</b>
<b>Total Units</b>	<b>68</b>

American Institutions	Units
Courses that satisfy this requirement may also satisfy G.E. Areas D1.a and D1.b	8

American Cultural Perspectives Requirement	Units
Refer to catalog for list of courses that satisfy this requirements. Course may also satisfy major, minor, GE, or unrestricted elective requirements.	4

The following required support courses should be taken to satisfy the indicated GE Requirements to achieve the minimum units to degree listed at the top of this sheet.

Course		GE Area
Freshman English II	ENG 105	A3
Introduction to Calculus for Business	MAT 125	B1
or Statistics with Applications	STA 120	B1
Principles of Economics	EC 201	D2
or Principles of Economics	EC 202	D2

The remaining GE requirements may be satisfied by any course approved for that area.

Students must take *five* courses from their intended career track (total 20 units) in the FRL Department.

**1. Career Track in Finance (20 units)**

**Required Career Track (4 units)**

Legal Environment of Business Organizations FRL 302 (4)

**Select four courses (16 units) from below:**

Financial Derivatives	FRL 331	(4)	Financial Modeling	FRL 404	(4)
Financial Forecasting	FRL 363	(4)	Financing Small Business	FRL 420	(4)
Multinational Financial Mgmt.	FRL 453	(4)	Seminar in Portfolio Mgmt.	FRL 433	(4)
Seminar in Finance	FRL 463	(4)	Commercial Banking	FRL 460	(4)

**With the approval of a finance advisor, FRL students can substitute one course in any FRL career track or a course from either Economics or Accounting for one of the elective finance courses listed above.**

**FRL students can satisfy one of the optional career-track courses by taking four units of internships (FRL 441) or senior project (FRL 461 and FRL 462).**

**2. Career Track in Real Estate (20 units)**

**Required Career Track (12 units)**

Real Estate Appraisal	FRL 380	(4)
Real Estate Finance	FRL 383	(4)
Real Estate Law	FRL 484	(4)

Select two courses (8 units) from below:

Property Management	FRL 386	(4)
Real Estate Market Analysis	FRL 483	(4)
Real Estate Investment Analysis	FRL 486	(4)
Real Estate Practices	FRL 485	(4)
Urban Land Development	FRL 490	(4)

**With the approval of a Real Estate advisor, FRL students can substitute one course in any FRL career track or in Economics for one of the elective real estate courses listed above.**

**With the approval of their career track advisor, FRL students can satisfy one of the optional career-track courses by taking four units of internships (FRL 441) or senior project (FRL 461 and FRL 462).**

**3. Career Track in Business Law and Contract Management (20 units)**

**Required Career Track (8 units)**

Legal Environment of Business Organizations	FRL 302	(4)
And choose either:		
Contract Administration	FRL 325	(4)
or Contract Aspects of UCC	FRL 326	(4)

**Select three courses (12 units) from below:**

Contract Administration	FRL 325	(4)	Entrepreneurial Law	FRL 407	(4)
Con Asp of Unif Com Code	FRL 326	(4)	Law for Accounting	FRL 408	(4)
Contract Case Study	FRL 327	(4)	E-commerce Law	FRL 410	(4)
Contract Cost Price	FRL 328	(4)	Legal Environment of Marketing	FRL 419	(4)
Gov. Regulations of Business	FRL 401	(4)	Legal Aspects of Intl Bus	FRL 426	(4)
Legal Impl of Fin Transactions	FRL 403	(4)	Legal Environment of Labor Rel	FRL 406	(4)
Real Estate Law	FRL 484	(4)	Real Estate Practices	FRL 485	(4)

**With the approval of a Law/Contract advisor, FRL students can substitute one course in any FRL career track for one of the elective law or contract management courses listed above.**

**FRL students can satisfy one of the optional career-track courses by taking four units of internships (FRL 441) or senior project (FRL 461 and FRL 462).**

**ADVISORS BY CONCENTRATION**

**Advisors (continued)**

General Finance:

Chernobai	66-210
Kashefi	66-211
McLaughlin	66-223
Muhtaseb	66-226
Sarmas	66-219
Sun	66-225
Tan	66-212

Corporate Finance:

Chernobai	66-210
Ghazanfari	66-220
Kashefi	66-211
Kholdy	66-221
Lentz	66-218
McLaughlin	66-223
Muhtaseb	66-226
Sarmas	66-219
Sun	66-225
Tan	66-212

Financial Institutions:

Ghazanfari	66-220
Sarmas	66-219
Sohrabian	66-214

Multinational Finance:

Kholdy	66-221
Sarmas	66-219
Sohrabian	66-214

Security Analysis:

Chernobai	66-210
Ghazanfari	66-220
Kashefi	66-211
Muhtaseb	66-226
Schrabian	66-214

Real Estate Brokerage & Dvlp.

Carney	66-205
Lentz	66-218

Real Estate Finance:

Carney	66-205
Lentz	66-218

Contract Administration:

Enders	66-210
Wyatt	66-216

Business Law

Enders	66-210
Wyatt	66-216
Young	6-209

Graduate:

Ghazanfari	66-220
Kashefi	66-211
Kholdy	66-221
Lentz	66-218
McLaughlin	66-223
Muhtaseb	66-226
Sarmas	66-219
Sohrabian	66-214
Young	66-209